

AeA Micro Cap
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Safe Harbor Provisions

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These statements speak only as of today and the company undertakes no obligation to update any such statements to reflect events or circumstances occurring after today.



Planar at a Glance

- Long history focused on flat panel display businesses
 - > U.S. Based Company Founded in 1983 (*I.P.O. in 1993 - Nasdaq: PLNR*)
 - > EL Panel Manufacturing in Finland
- Strong balance sheet (\$73M in Cash) and profitable
- New leadership on board to drive shareholder value
- Three established business units
 - > Medical Displays - MBU (*Revenue = \$75M*)
 - > Industrial Displays - IBU (*Revenue = \$55M*)
 - > Commercial Desktop Monitors - CBU (*Revenue = \$102M*)





Medical Business Unit

FY 2005 - \$75M in Revenue



- Focused on high end Digital Imaging displays for medical applications

- Significant new product introductions in first quarter 2006

- > E4C - First medically certified 4 mega pixel diagnostic color monitor

- New products, management and selling resources are in place.....

- > Focused at the growing market for medical displays





Industrial Business Unit

FY 2005 - \$55M in Revenue

- Leverages historical core competency in EL displays
- Strong operating margin business
- Focused on applications where usage conditions are very demanding:
 - > Rugged, temperature tolerance, shake/shock, etc.



High
Contrast



Wide Temp



Sunlight
Readable



Shock and Shake



Commercial Business Unit

FY 2005 - \$102M in Revenue

- Virtual business model
 - > Products sourced from Asian partners - leveraging our display knowledge
 - > Sold through resellers (CDW, ICG, Insight, etc.) – B2B
 - > Lean and efficient structure
- Differentiated through quality and support and high end products
- Drives brand creation for Planar





Quarterly Income Statement

Non-GAAP*

----- \$ in M (except per share data)-----

	Fiscal Year 2005		Fiscal Year 2006	
	Q3	Q4	Q1	Q2
Sales	\$53.2	\$54.5	\$57.1	\$52.9
Gross Margin	12.4	12.5	14.3	14.9
Operating Expenses				
Research and Development	2.2	2.2	2.5	2.5
Sales and Marketing	4.8	4.4	5.2	4.8
G&A	3.5	3.4	4.4	5.2
Amortization of Intangibles	0.3	0.2	0.1	0.1
Operating Income	<u>\$ 1.6</u>	<u>\$ 2.3</u>	<u>\$ 2.0</u>	<u>\$ 2.3</u>
EPS	<u>\$0.09</u>	<u>\$0.12</u>	<u>\$0.10</u>	<u>\$0.13</u>

* Non-GAAP amounts exclude one time charges for restructuring and impairment in Q4 2005. GAAP EPS reported was a loss of (\$2.18) per share for Q4 2005. G&A includes \$0.3M & \$0.2M restructuring charge in Q106 and Q206 respectively



Evolving Strategy

- New leadership hired in last 6 months (CEO, CFO)
- Short term goal:
 - > Sustain profit and cash generation
 - > Develop a strategic plan for shareholder value enhancement
- New strategy team formed to evaluate opportunities
 - > Current businesses
 - > Other specialty display opportunities



Summary

- Cost actions taken to solidify and sustain profitability
- Strong balance sheet, cash position and operating cash flow
 - > Utilization of cash position is under review
- New leadership hired to drive increased shareholder value
 - > Evaluation of existing lines of business focused on improving performance
 - > Investigation of other growth opportunities utilizing existing core competencies, resources and technology